



HOW WE DO BUSINESS IS **MORE IMPORTANT**  
THAN THE BUSINESS WE DO



## Land & Development Solutions

Millers Consultancy are nationally recognised land and development consultants specialising in the delivery of affordable housing within residential and mixed use development projects in Great Britain & Ireland.

Our reputation is built on the capabilities of our people, our extensive industry relationships and ultimately, our ability to secure and deliver exceptional results continually through market cycles.

The team is formed of development entrepreneurs from professional property, construction and affordable housing backgrounds that utilise their complementary intelligence identifying the inherent benefits within every project.

This collaborative experience has been demonstrated by delivering many landmark and award winning exemplar projects from inception to completion.

**Nationally recognised**

Millers Consultancy is a nationally recognised land and development consultancy specialising in providing bespoke development delivery solutions to land owners, residential developers, contractors, registered providers and Government Agencies.

## Millers Consultancy | Leadership Team

### John Kiely – Director

John has a broad range of land and development experience having worked at senior level or as a consultant, for Private Developers, Contractors, Register Providers, Local Authorities and Government Agencies.

John has a real passion for the delivery of affordable housing and has a thorough understanding of the complexities faced by Registered Providers in the current market, having been responsible for the delivery of the Homes and Communities Agency's Programmes for The Guinness Trust, one of the Country's largest Registered Providers.

John has a complete understanding of the land and development sector having set up a new region for The Apollo Group, before joining Millers Consultancy.

John's public sector and risk management experience has been utilised by The Homes and Communities Agency when he was appointed to act as a consultant to assist them in delivering the Governments finance solution packages, including the Get Britain Building, Large Infra-Structure and The Custom Build Funding Programmes.

John is Miller Consultancy's lead Director on Public Sector, Regeneration and Affordable Housing work.

### James Robinson – Director

James' experience has been gained by working for some of the UK's most respected commercial and not-for-profit organisations leading development, sales, acquisition and planning teams at a senior level.

James has the comprehensive experience of taking schemes from land identification through planning and consultation to final build completion.

This has resulted in James developing a wide range of knowledge from a wide range of projects that can enhance your business.

James is very experienced in working on Joint Venture Initiatives and Strategic Land Developments through his work with both Grosvenor (Great Britain & Ireland) and BoKlok (IKEA & Skanska), enabling a unique understanding of how to maximise value from these working arrangements to the benefit of our clients.

James is passionate about design ensuring that placemaking is at the forefront of all considerations. James has worked and studied in Europe bringing this knowledge and desire to every project he works on ensuring our clients unlock the inherent values within.

James is Miller Consultancy's lead Director for Joint Ventures, Placemaking and Strategic Land.



Our reputation is built on the capabilities of our people, our extensive industry relationships and ultimately, our ability to secure and deliver exceptional results continually through market cycles.

Our commitment to the highest standards of business governance enables us to maintain long standing partnerships with some of the most respected property groups and financial institutions in the UK.

Millers Consultancy combines the market-making of management consultants with the accountability of professional advisors.

We provide strategic advice and execution for property sales and leasing; tenant representation; corporate services; facilities; property and project management; appraisal and valuation; development services; investment management; construction project management; energy and sustainability services; planning; research and consulting.

The team's core business activities are focused in to three business streams: Affordable Housing | Land | Consultancy Services.

**Unique understanding**

Our unique understanding of housing delivery within both the private & affordable homes market, ensures that housing strategies are delivered for best value. ensures that housing strategies are delivered for best value.

## Affordable Housing – Overview of Services

- Specialist Affordable Housing Consultancy
- Affordable Housing Tender Management
- Site Identification & New Business
- Development Management
- S106 Opportunities & Negotiation
- Joint Ventures & Partnerships
- Shared Ownership Investment Models
- Stock Acquisition & Disposal including Stock Transfers
- Area Regeneration
- Shared Ownership Sales & Marketing
- Shared Ownership Demand Analysis & Marketing Reports
- Affordability & Viability Assessments
- Construction Cost Management
- Feasibility Studies & Development Appraisals
- Procurement Advice
- Project Management & Co-ordination
- Employers Agent Services
- Insurance Valuations – RICS Valuations including EUHSV
- Clerk of Works Services

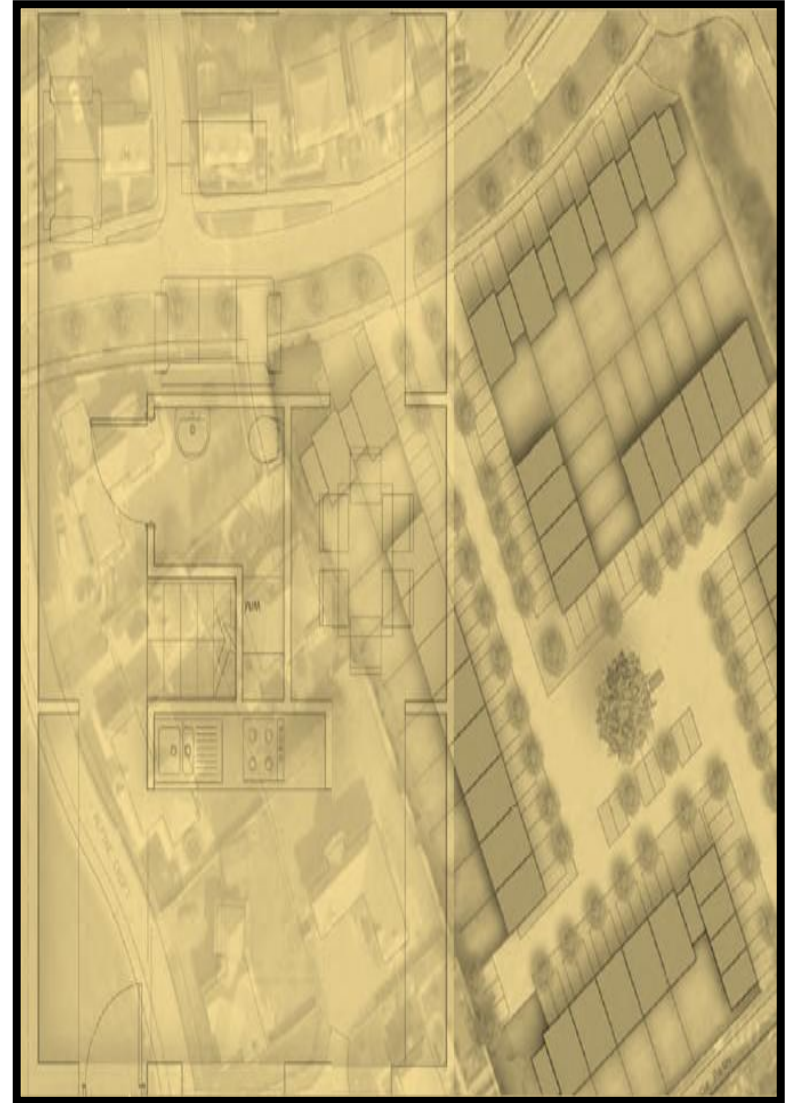


## Working in partnership

Millers Consultancy work in partnership with Industry leading professionals including Architects, Bid Writers, Design & Planning Advisors, Engineers, Cost Consultants and Project Managers, from inception through to completion.

## Land – Overview of Specialist Areas

- Strategic Land & Joint Ventures
- Immediate Residential & Mixed Use Opportunities
- New Business & Site Identification
- Option , Promotion & Partnership Agreements
- Planning & Masterplanning Services
- Tender & Bid Management
- Economic Viability, Research & Development
- Property & Facilities Management
- Asset Maximisation & Continuity Reviews
- Structured Institutional Investment Funding
- Land Sales & Acquisition
- New Funding Initiatives



## Consultancy - Overview of Services

- Affordable Housing
- Sales & Marketing Solutions | [sharedownership-shop.co.uk](http://sharedownership-shop.co.uk)
- Business Development
- Section 106 Negotiation
- Management Consultancy
- Bid & Tender Support
- Project & Development Management
- Local Authority Partnerships & Special Purpose Vehicles
- Interim Support Services
- HCA Compliance Audits
- Joint Venture Agreements & Limited liability Partnerships
- Problem Solving & Solution Finding







**MILLERS**  
CONSULTANCY  
LAND & DEVELOPMENT SOLUTIONS



Immediate  
Delivery



Tender Support  
& Bid Writing



Market Research  
& Evaluation



Strategic



Design Planning



Major Development  
Projects



Project Engineering  
& Delivery



Consultancy  
Services

**value through intelligence and collaboration**